

Product Alert

November 1, 2016

Wells Fargo Low Volatility U.S. Equity Fund now available

Today, Wells Fargo Funds launched the Wells Fargo Low Volatility U.S. Equity Fund. The fund aims to deliver market-like returns with considerably less volatility than the U.S. equity market over a full market cycle and is subadvised by Analytic Investors, LLC (Analytic), which Wells Fargo Asset Management recently acquired.

More information about the fund is provided in the Q&A below.

Low Volatility U.S. Equity Fund at a glance

Wells Fargo Fund	Share class	Net expense ratio	Ticker	CUSIP	Transfer agent #
Low Volatility U.S. Equity Fund	A	0.83%	WLVLX	94988V761	4329
	C	1.58%	WLVKX	94988V753	4522
	Administrator	0.75%	WLVDX	94988V746	4708
	Institutional	0.50%	WLVOX	94988V738	4710
	R	1.08%	WLVMX	94988V720	3647
	R6	0.40%	WLVJX	94988V712	4687

Q. What benefits does this fund offer shareholders?

A: We believe that the Low Volatility U.S. Equity Fund is an effective low-volatility strategy that can help shareholders capture equity risk premium with lower downside risk over a full market cycle, thereby building their wealth over time through more-efficient compounding of returns.

The Low Volatility U.S. Equity Fund aims to strengthen an investor's portfolio in three key ways:

- Provide a volatility buffer to diversify and help lessen the impact of significant stock market falls
- Help reduce the risk and variability in a portfolio without sacrificing expected returns
- Support compounding of returns by combining downside protection with up-market participation

Furthermore, the fund is run by Analytic Investors, a pioneer in low-volatility equity investing. Analytic has studied and published leading research on the topic since 2002 and is widely recognized for its innovative culture, disciplined quantitative processes, and sophisticated risk forecasting techniques.

Q. What is the fund's investment process?

A: The fund aims to produce returns similar to those of the Russell 1000[®] Index but with lower volatility over a full market cycle, seeking a standard deviation of 20% to 30% less than the index. Analytic assesses fundamental, statistical, and stock-specific risk from nearly every angle and across the short, intermediate, and long term—while controlling for interest rate sensitivity, transaction costs, and other factors. The team then selects securities forecasted to have lower volatility and higher returns using a quantitatively based process that is both disciplined and responsive.

Q. Who are the fund's portfolio managers?

The fund is managed by the following portfolio managers:

- **Harindra de Silva, Ph.D., CFA**, has 30 years of investment experience, with 12 years focused on low-volatility investing, and performs research for equity and global asset allocation strategies. Before joining Analytic, Mr. de Silva was a principal at Analysis Group, Inc., where he provided economic research services to institutional investors. He holds a Ph.D. in finance from the University of California, Irvine, a bachelor's degree in mechanical engineering from the University of Manchester Institute of Science and Technology, and a master's degree in business administration with an emphasis in finance and a master's degree in economic forecasting from the University of Rochester.
- **Dennis Bein, CFA**, has 26 years of investment experience, including 12 years in low-volatility investment management, and focuses on portfolio management and research related to equity-based investment strategies. Prior to joining Analytic, Mr. Bein was a Senior Consultant for Analysis Group, Inc., where he provided investment consulting services for institutional investors and plan sponsors. He received a master's degree in business administration from the Anderson Graduate School of Management at the University of California, Riverside, and a bachelor's degree from the University of California, Riverside.
- **Ryan Brown, CFA**, has 11 years of investment experience, is responsible for portfolio management and trading for U.S. equity-based investment strategies, and contributes to ongoing research in these strategies. Before joining Analytic, Mr. Brown worked for Beekman Capital Management, where he was responsible for selecting stocks in the financial services sector. He received a bachelor's degree in economics from Brigham Young University and a master's degree in finance from the University of Utah.

Q: Can you tell me more about Analytic Investors?

A: Established in 1970, Analytic Investors is a \$15 billion investment management firm offering a range of active quantitative equity investment solutions, including risk reduction, relative benchmark, and absolute return strategies. Wells Fargo Asset Management completed its acquisition of Analytic Investors, LLC on October 1, 2016. The Los Angeles-based firm joins Wells Fargo's global asset management division that oversees more than \$481 billion in assets under management.*

* As of June 30, 2016. Wells Fargo Asset Management (WFAM) is a trade name used by the asset management businesses of Wells Fargo & Company. WFAM includes but is not limited to Analytic Investors, LLC; ECM Asset Management Ltd.; First International Advisors, LLC; Galliard Capital Management, Inc.; Golden Capital Management, LLC; The Rock Creek Group, LP; Wells Capital Management, Inc.; Wells Fargo Asset Management Luxembourg S.A.; Wells Fargo Funds Distributor, LLC; and Wells Fargo Funds Management, LLC. Certain investments are distributed by Wells Fargo Funds Distributor, LLC, Member FINRA. Wells Fargo Funds Distributor, LLC, is a subsidiary of Wells Fargo & Company.

Stock values fluctuate in response to the activities of individual companies and general market and economic conditions. Smaller-company stocks tend to be more volatile and less liquid than those of larger companies. Certain investment strategies tend to increase the total risk of an investment (relative to the broader market). Consult the fund's prospectus for additional information on these and other risks.

Carefully consider a fund's investment objectives, risks, charges, and expenses before investing. For a current prospectus and, if available, a summary prospectus, containing this and other information, visit wellsfargofunds.com. Read it carefully before investing.

Wells Fargo Asset Management (WFAM) is a trade name used by the asset management businesses of Wells Fargo & Company. Wells Fargo Funds Management, LLC, a wholly owned subsidiary of Wells Fargo & Company, provides investment advisory and administrative services for Wells Fargo Funds. Other affiliates of Wells Fargo & Company provide subadvisory and other services for the funds. The funds are distributed by **Wells Fargo Funds Distributor, LLC**, Member FINRA, an affiliate of Wells Fargo & Company. Neither Wells Fargo Funds Management nor Wells Fargo Funds Distributor has fund customer accounts/assets, and neither provides investment advice/recommendations or acts as an investment advice fiduciary to any investor. 247049 11-16

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